

City of Des Moines Solid Waste Enterprise Account

Trash
Collection



Recyclables
Collection



Yard Debris
Collection



Neighborhood
Improvement
Programs



Current Financials Projections

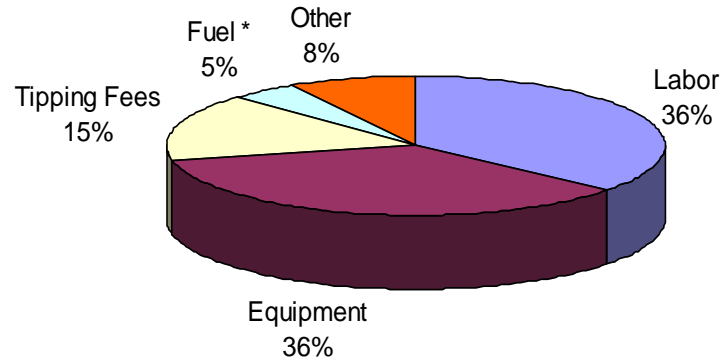
| SOLID WASTE FUND PROJECTION | Actual 2008 | Revised 2009 | Recommended 2010 | Projected 2011 | Projected 2012 | Projected 2013 | Projected 2014 |
|-------------------------------------|----------------------|----------------------|-------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Revenues | | | | | | | |
| Customer Payments | \$ 9,637,000 | \$ 9,643,000 | \$ 9,612,000 | \$ 9,621,000 | \$ 9,631,000 | \$ 9,640,000 | \$ 9,650,000 |
| Yard Waste Collection | 609,000 | 761,000 | 770,000 | 770,000 | 770,000 | 770,000 | 770,000 |
| Private Property Clean-up | 429,000 | 370,000 | 310,000 | 310,000 | 310,000 | 310,000 | 310,000 |
| Recyclables Processing | 490,000 | 268,000 | 150,000 | 150,000 | 150,000 | 150,000 | 150,000 |
| Other | 1,549,000 | 646,000 | 291,000 | 325,000 | 311,000 | 299,000 | 297,000 |
| Total Revenues | \$ 12,714,000 | \$ 11,688,000 | \$ 11,133,000 | \$ 11,176,000 | \$ 11,172,000 | \$ 11,169,000 | \$ 11,177,000 |
| Expenses | | | | | | | |
| Employees | 4,672,000 | 4,695,000 | 4,734,000 | 4,423,000 | 4,588,000 | 4,710,000 | 4,840,000 |
| Equipment | 4,587,000 | 3,795,000 | 3,213,000 | 3,163,000 | 3,658,000 | 2,539,000 | 2,788,000 |
| Landfill Fees | 1,973,000 | 1,992,000 | 2,151,000 | 2,216,000 | 2,282,000 | 2,351,000 | 2,421,000 |
| Other | 1,058,000 | 1,982,000 | 1,309,000 | 1,357,000 | 1,388,000 | 1,443,000 | 1,498,000 |
| Total Expense | \$ 12,290,000 | \$ 12,464,000 | \$ 11,407,000 | \$ 11,159,000 | \$ 11,916,000 | \$ 11,043,000 | \$ 11,547,000 |
| Cashflow for the Fiscal Year | 424,000 | (776,000) | (274,000) | 17,000 | (744,000) | 126,000 | (370,000) |
| Ending Fund Balance | 3,093,228 | 2,317,228 | 2,043,228 | 2,060,228 | 1,316,228 | 1,442,228 | 1,072,228 |
| | | | | | | | |
| | | | | | | | |

Des Moines Solid Waste Enterprise

- “Pay as You Throw”, Encouraging Recycling & Reducing Waste
- Capitalize Operations Through Automation
 - Reduction of 5 FTE’s to date
- Rate Competitiveness (DSM rate - \$12.00)
 - Windsor Heights - \$13.64
 - Urbandale - \$12.44
 - Altoona - \$10.00
 - West Des Moines - \$11.25
 - Ankeny - \$17.38
 - Norwalk - \$12.00
- Customer Satisfaction
 - 85% satisfied with service level

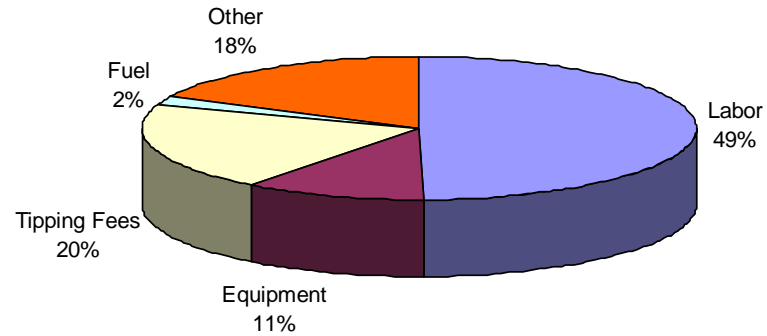


Solid Waste Operations Expenses FY 2008

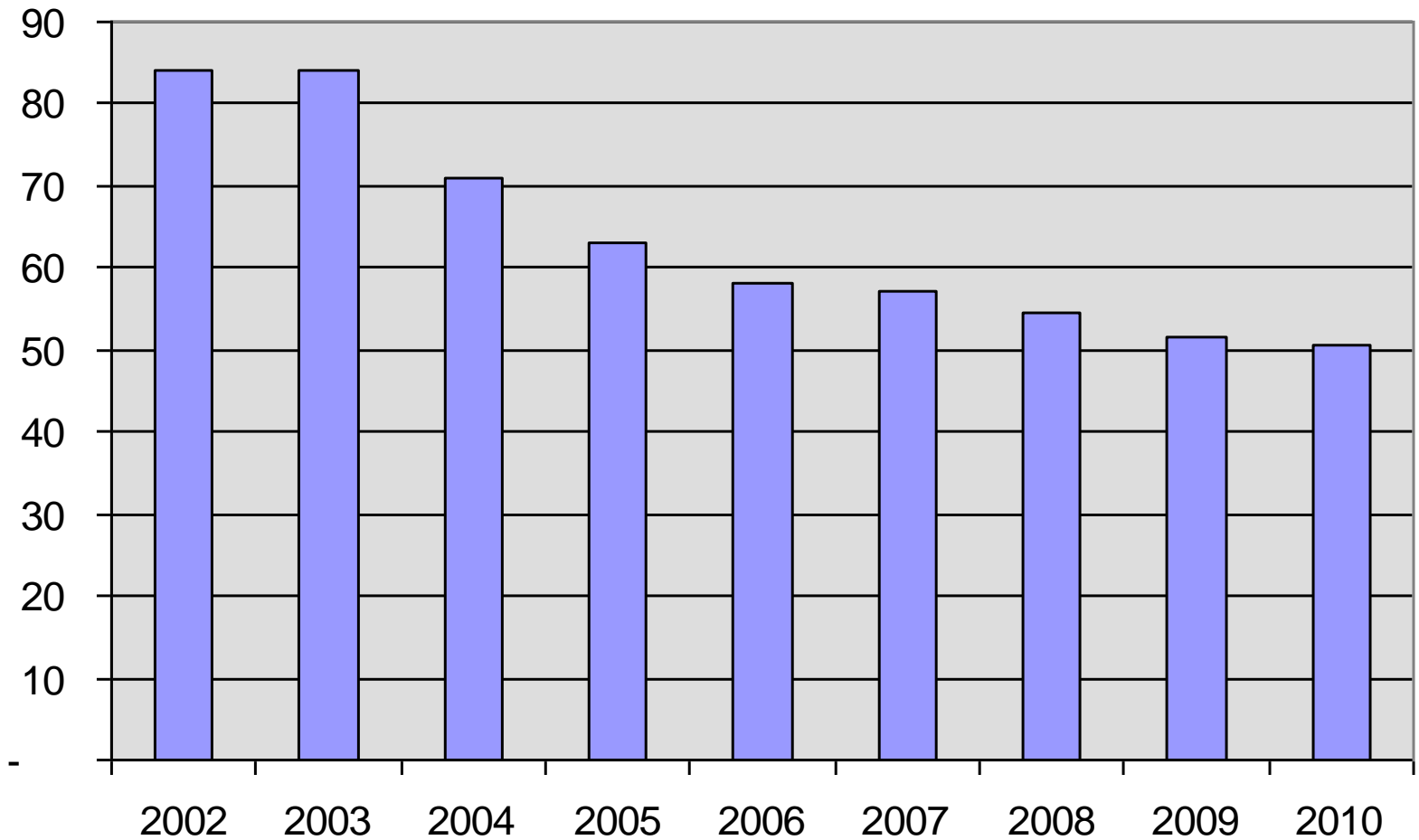


* Fuel consumption down 19%, cost of fuel up 278%

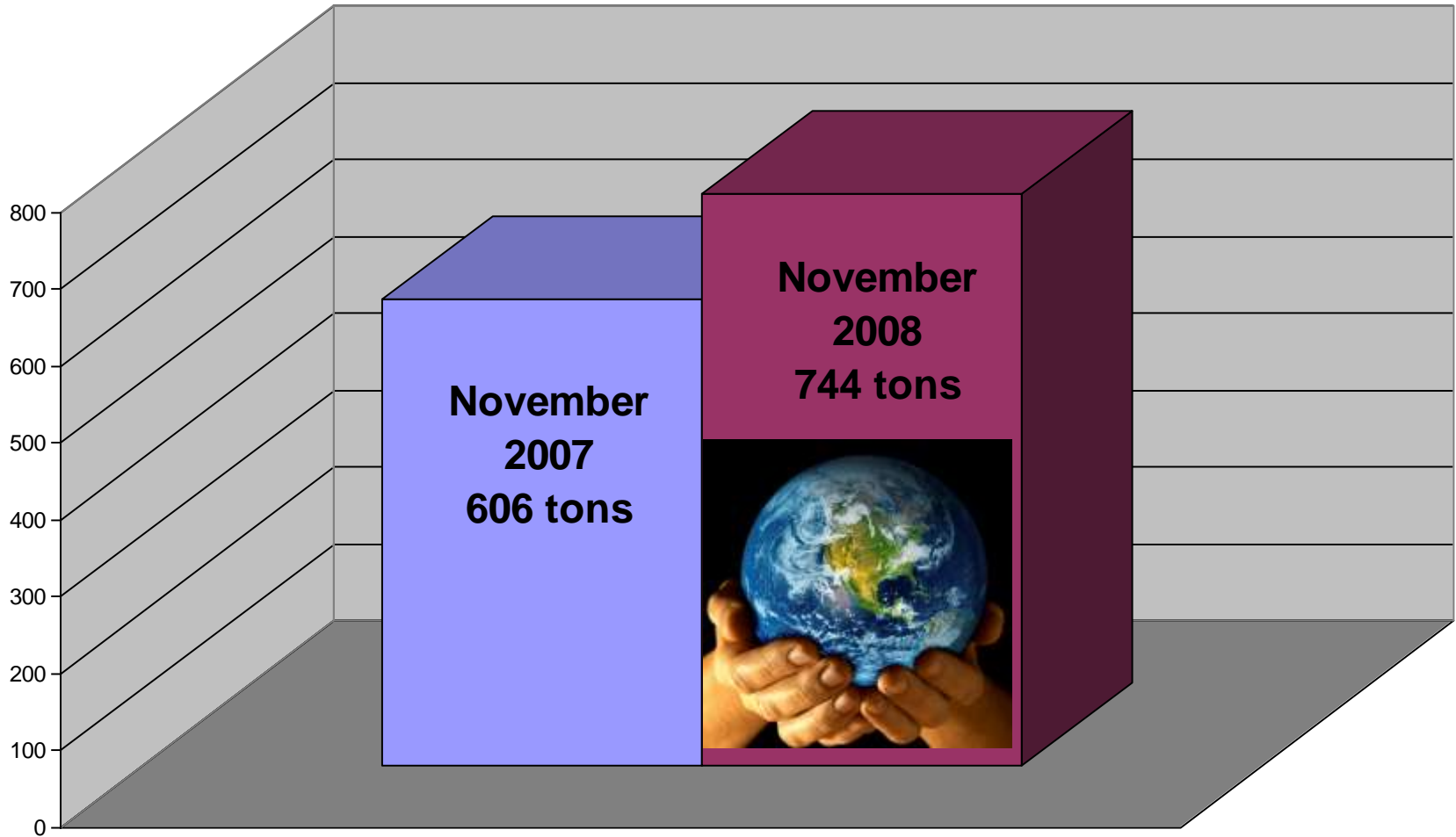
Solid Waste Operations Expenses FY 2002



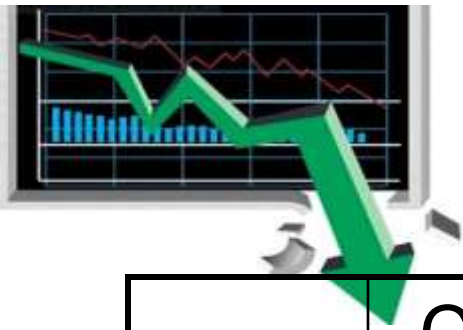
Solid Waste Staffing Levels



**Comparison of Recycled tons
November 2007 - November 2008
23% increase**

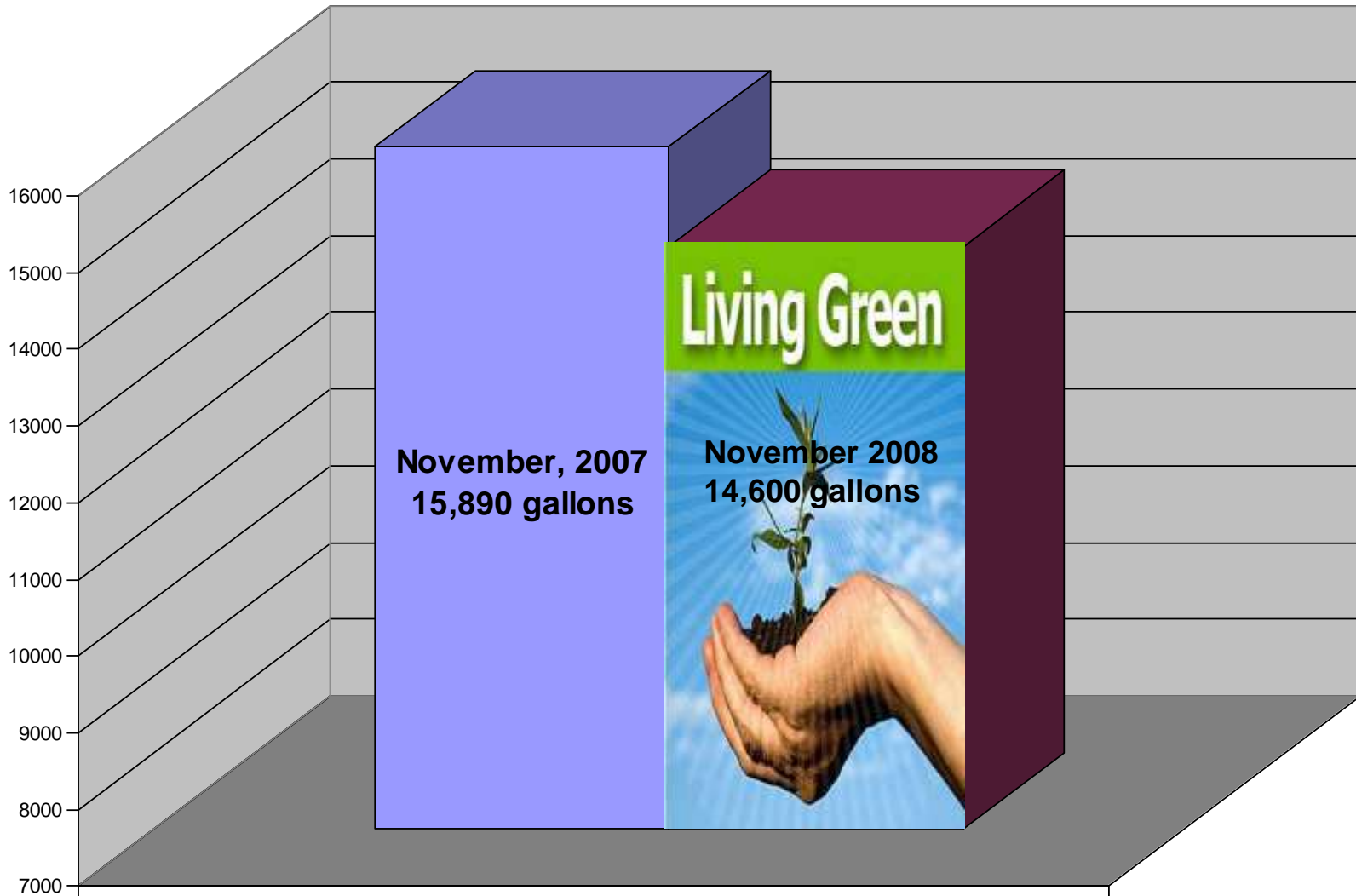


Commodity Crash



| | Corn | Oil | News Paper | Mix Paper | Metal | Plastic |
|----------|-----------|-----------|------------|-----------|--------|---------|
| | \$/Bushel | \$/Barrel | \$/Ton | \$/Ton | \$/Ton | \$/Ton |
| Aug 2008 | \$6 | \$121 | \$150 | \$95 | \$600 | \$700 |
| Dec 2008 | \$3 | \$40 | \$30 | \$5 | \$30 | \$120 |

Fuel Consumption Comparison





January 5, 2009

City of Des Moines Council WorkShop