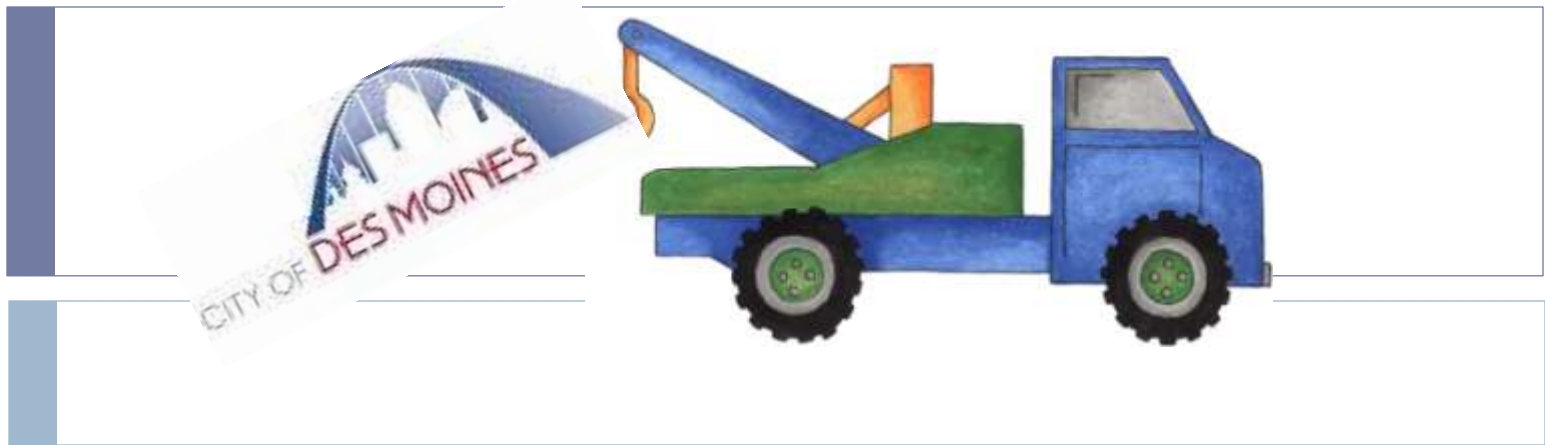


City of Des Moines, Iowa Impound Towing Bid Information August 10, 2009



Districts Bid

District 1 (West) and District 2 (East)



For the purposes of the towing contract, the City is divided into east and west districts. The division is generally defined by the Des Moines River and South Union Street.

	*Impounds	*Auctioned
District 1	4680	1415
District 2	2765	1256

*Annual Average

Bids Submitted

- ▶ Bidding process initiated April 24, 2009
- ▶ Three companies returned bids:
 - ▶ G&S Services
 - ▶ Crow's Auto Service Incorporated
 - ▶ Owen Crist Auto Body Service

Bidder's Compliance with Specifications

- ▶ Towing Equipment Inventory
- ▶ Certificate of Occupancy
- ▶ Zoning Compliance M-2 (Heavy Industrial)
- ▶ Indoor/Outdoor Storage
- ▶ Number of Qualified Drivers
- ▶ Office Space/Restroom
- ▶ Sales Lot
- ▶ *Other City Bidding Requirements*

Bidding Options

Bidders were allowed to bid for District 1,
or District 2 or both Districts

Based on the bid criteria;

- ▶ G&S Services qualified for either District 1 or District 2, but not both
- ▶ Crow's Auto Service qualified for either District 1 or District 2 and for both Districts
- ▶ Owen Crist qualified for District 1

City Cost Comparison

	Crow 's Auto Service	G&S	Owen Crist
Towing Charge	\$32/vehicle	\$30/vehicle	\$35/vehicle
Daily Storage	\$6/day	\$6/day	\$6/day
Clearing Street of Parked Vehicles*	\$45/hr	\$45/hr	\$50/hr

- Average hours clearing the Street of Parked Vehicles
 - District 1 = 50 Hours/year
 - District 2 = 33 Hours/year

Review of Bids

Vendor	District	Annual Cost
G&S Services	1	\$316,380
Crow's Auto Service	2	<u>\$282,829</u>
	Total	\$599,209
Crow's Auto Service	1	\$319,210
G&S Services	2	<u>\$280,317</u>
	Total	\$599,527
Crow's Auto Service	1	\$319,210
Crow's Auto Service	2	<u>\$282,829</u>
	Total	\$602,039
Owen Crist	1	\$323,705
G&S Services	2	<u>\$280,317</u>
	Total	\$604,022
Owen Crist	1	\$323,705
Crow's Auto Service	2	<u>\$282,829</u>
	Total	\$606,534

Recommendation for the Contract

G&S Services District One	\$316,380
Crow's Auto Service District Two	<u>\$282,829</u>
Total	\$599,209

- ▶ Crow's Auto Service Incorporated submitted an appeal contending the proposal of G&S Services did not meet specifications.
- ▶ An appeal process was conducted by the City's Finance Director and the appeal was denied.